# The ERP Designed For Your Success

**Latitude**
ERP

# Experiencing organizational inefficiencies?

# Don't get left behind.

Whether you're a wholesale distributor, a local parts store, a beverage manufacturer or a pet supply store, you're faced with a challenge: finding new ways to stay competitive in today's everchanging global marketplace.

To succeed, you need to maintain accurate inventory levels, respond quickly and improve processing and fulfillment times.

What is happening in your organization today? Are your current systems and processes slowing you down? Do you rely more on guesswork than on actual figures for your inventory levels and for your sales forecasts? Does it takes too long to reconcile finances at month-end? Does your business struggle to keep up with sales orders — and your customer's experience suffers as a result?

There are some clear warning signs that the system connecting all your departments and processes is slowing you down:

- Company departments are using different and separate transactional software
- Critical information about your business is difficult to access or interpret
- Your sales performance and customer satisfaction are suffering
- Based on your technology, your systems are complicated and time-consuming

You need a global, real-time view of your company's data so you can address concerns and inefficiencies proactively. You require a system that allows you to efficiently service walk-in counter customers, process last-minute expedite orders, deal with e-Commerce, web, EDI, booking orders and more. Your ERP needs to provide mobility tools for warehouse, delivery, sales staff and remote employees.

How can you achieve your goals and grow without the right software?

## A Solution for Forward-Thinkers

You can save hundreds of labor-hours with a system that automates every core function in your business — including order-to-fulfilment, lead-to-cash, and procure-to-pay processes. Enterprise Resource Planning (ERP) software can tackle all of this.

An ERP helps you boost performance by leveraging real-time access to one data repository and toolset. Getting the right information — from the right source at the right time — empowers your people to make informed decisions. Is your legacy ERP helping your employees or slowing them down? Is it adapting to your new processes and initiatives? Your stakeholders and your business deserve a flexible, reliable and up-to-date ERP platform that matches your business needs.

# What is Latitude ERP?

Latitude ERP is an all-in-one solution. It enables forward-thinking organizations to gain increased insight and visibility into their business performance, improving profitability and minimizing risk in the process.

You can add users or functionality as your organization grows. You will be able to access and optimize all modules, features and newly delivered functionality with quarterly releases to keep your business competitive and current. Latitude gives you:

- Real-time information from all fully integrated modules
- Complete visibility
- Easier access to business-critical data
- Improved supply chain collaboration
- Greater operational efficiency
- Accurate and true cost and pricing
- Integrated financials
- Inventory management to increase cash flow and to free working capital

Latitude's extensive capabilities support all your operations, including:

- Sales
- Inventory
- Returns
- Financials
- Pricing
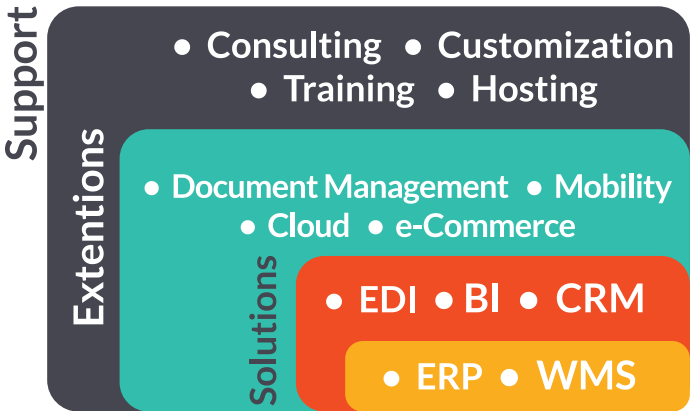- Shipping
- Purchasing
- ...and so much more

# How we make it easy.

We provide Latitude as a complete integrated suite. We start by determining your requirements, features, and processes for today and implementing the functionality you need. Most importantly, Latitude is customizable. This allows you to run your business your way.

Out of the box systems that aren't designed to fit your true business needs will result in higher costs in both time and money. Meanwhile, Latitude grows with you. By investing in the planning and discovery phase with a more adaptable ERP, you'll lower your total cost of ownership.
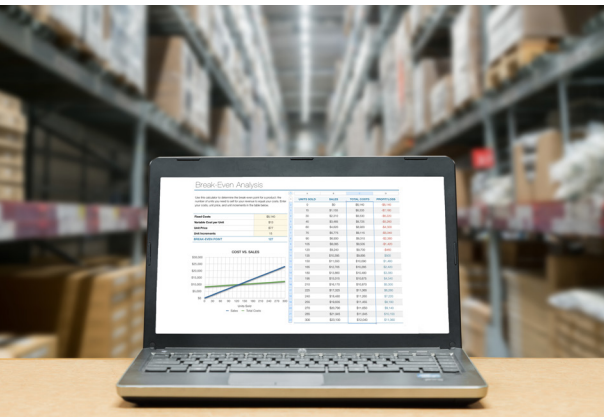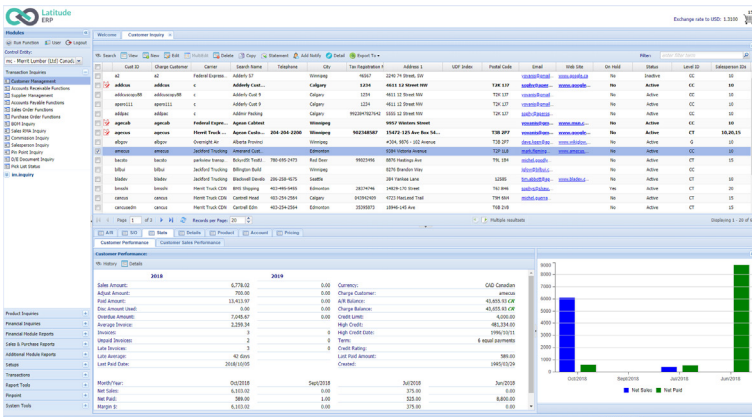
## Get real industry experience

Apero Solutions provides more than an ERP Solution. With us, you will benefit from over 35 years of industry experience and a team who understands the distribution industry. We are the authors and provide direct support for this innovative software. The Apero team is committed to your success. When you succeed, we succeed.

**Support**
**Extentions**
**Solutions**

- Consulting ● Customization
- Training ● Hosting
- Document Management ● Mobility
- Cloud ● e-Commerce
- EDI ● BI ● CRM
- ERP ● WMS

# Business management benefits:



- **Expand your business** to new warehouses, profit centers and divisions

- **Check your financials** at a glance and gain real-time visibility across all business functions

- **Optimize inventory** levels to improve customer satisfaction and increase profitability

- **Connect your sales team** with Customer Management and Mobility applications, like SalesXpress

- **Enhance visibility** by creating and sharing notes on transactions, shipping terms, customers and vendors

- **Reduce manual and spreadsheet-based processes** that are subject to errors and manipulation

- **Save IT costs** and reduce the number of separate applications that require updates and maintenance

- **Connect your entire business,** reduce silos and manage your operations through one connected system

## Inventory and Distribution

- **Warehouse Management —** including best practices and processes employed to control inventory levels, minimize costs, manage current and future inventory requirements, and improve order processing and accuracy. It also includes features for RMA processing and tracking, EDI Requirements, and Barcoding. (For a completely Integrated RF Warehouse, see the **Pinpoint WMS** brochure)

- **Inventory —** Serial and Lot Number Tracking; User defined product attributes; Multiple synonyms or aliases for products; True landed cost reconciled for supplier, freight, brokerage, etc. — including currency conversions

- Manage inventory turns, FIFO, kitting, BOMs, etc.

- Consignment and Vendor Managed Inventory

- **Ship orders on time** and manage inventory across multiple locations. Visibility to all inventory allows improved order fulfilment and automated replenishment

## Sales

- Have **visibility** to available inventory details at any location or on order

- Establish **unique and complex pricing**: individual, group, volume, rebates, matrix, etc.

- Increase accessibility to new consumers and markets through B2B and B2C **e-Commerce**

- Get **mobile options** — see history, A/R, inventory, past purchases, current order status and much more — e.g. at a trade show, in the customer's office or in your home office

# It's Your Business. Take Charge!

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## Apero Solutions
### ERP • WMS